

MOST COMPREHENSIVE WEBSITE ON TEA  
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WEEKLY TEA MARKET REPORT  
SALE NO: 4 - 25TH/ 26TH JANUARY 2021

ORDER OF SALE

<u>EXESTATE</u>	<u>LG Large Leaf LG Small Leaf/BOPIA/Premium</u>	<u>High &amp; Medium/Off Grade/Dust</u>
1. Ceylon Tea Brokers PLC	John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd
2. Eastern Brokers Ltd	Lanka Commodity Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd
3. Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd	Asia Siyaka Commodities PLC
4. Lanka Commodity Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
5. John Keells PLC	Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC
6. Asia Siyaka Commodities PLC	<b>Forbes &amp; Walker Tea Brokers (Pvt) Ltd</b>	John Keells PLC
7. Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC	Eastern Brokers Ltd
8. <b>Forbes &amp; Walker Tea Brokers (Pvt) Ltd</b>	Asia Siyaka Commodities PLC	<b>Forbes &amp; Walker Tea Brokers (Pvt) Ltd</b>

At this week's sale 12,353 lots totalling 7,398,787 kgs were on offer. The breakdown is as follows:

	<u>LOTS</u>	<u>QUANTITY</u>
Ex Estate	965	1,118,151
Main Sale - High & Medium	1,746	880,302
Low Grown - Leafy	2,317	1,098,869
Low Grown - Semi Leafy	1,745	952,739
Low Grown - Tippy	2,126	1,191,695
Off Grades	2,266	1,278,669
Dust	747	796,553
Premium Flowery	441	81,809
<b>TOTAL</b>	<b><u>12,353</u></b>	<b><u>7,398,787</u></b>
Re - Prints	622	350,889

Buyers Prompt : 01/02/2021  
Sellers Prompt : 02/02/2021

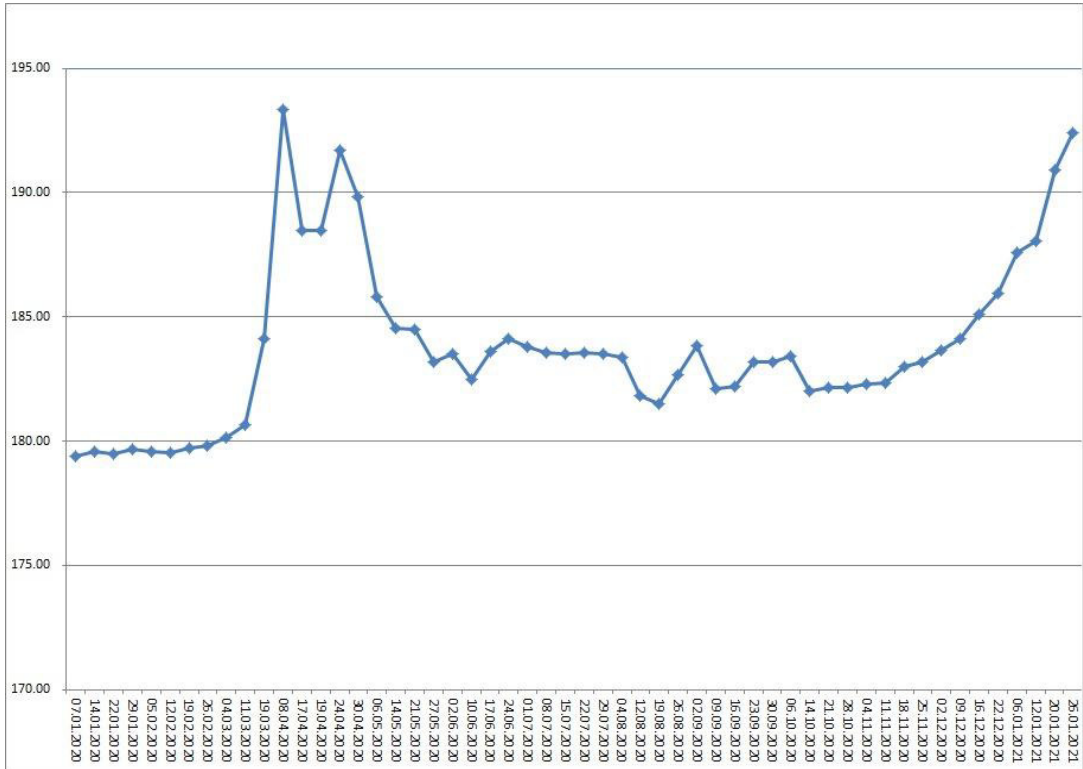
QUALITY

*High and Mid Grown were lower to last, whilst Low Grown were similar to last.*

COMMENTS

Enhanced quantities continued to be on offer, with this week's offerings totalling 7.4 M/Kgs. There was fair demand mostly at easier rates following quality. Higher volumes combined with lower quality kept downward pressure on prices notwithstanding the weakening of the Sri Lankan Rupee in the past couple of weeks.

US Dollar Exchange Rates 2020/2021 (Weekly)



Ex-Estate offerings were maintained around 1.1 M/Kgs. Overall quality of offerings were generally lower to last. Consequently, most teas on offer declined in value with the exception of a few select invoices which appreciated following special inquiry.

Best Western BOP's declined Rs. 20-40 per kg and more for select high priced teas of last week, whilst the corresponding BOPF's had on offer a few select invoices that were firm and dearer following special inquiry, whilst the majority declined Rs. 30-40 per kg. In the Below Best category, BOP's declined up to Rs. 50 per kg, whilst the corresponding BOPF's declined by Rs. 20 per kg. Plainer BOP/BOPF's were Rs. 10-20 per kg lower. Nuwara Eliyas were irregular and lower following quality. Uva/Uda Pussellawa BOP/BOPF's decline Rs. 20 per kg, with select Uva BOP invoices declining up to Rs. 30 per kg.

High and Medium Grown CTC teas continued to witness strong competition and often a firm trend in prices, with price fluctuations following quality. The corresponding Low Grown varieties sold at firm to marginally easier rates.

Quality of offerings, particularly from the Western slopes show improvement commencing next week's auction (Sale No. 5), whilst current climatic conditions on the Western slopes remain ideal for the manufacture of seasonal quality teas, crop intake from the region has begun to show a sharp decline.

Low Grown comprised of 3.2 M/Kgs. There was fair demand in the Leafy/Semi Leafy and Tippy catalogues.

BOP1/OP1's, in general, were easier. A selection of better OP/OPA's maintained, whilst the others were lower. However, teas at the bottom were fully firm. Well-made PEK/PEK1's were fully firm to dearer, whilst the balance were easier following quality.

In the Tippy catalogues, Select Best FBOP/FF1's were firm, whilst the balance declined. Cleaner Below Best too were firm, whilst the balance were easier.

In the Premium catalogues, very Tippy teas continue to attract good demand and were fully firm to selectively dearer. Best too maintained, whilst the balance were easier following quality.

NOTE

Next week's Auction is scheduled on Monday, 1 and Tuesday, 2 February 2021.



		MOST COMPREHENSIVE WEBSITE ON TEA www.forbestea.com																																																																									
Page 4				Page 4																																																																							
UNORTHODOX TEAS																																																																											
HIGH GROWN		BP1s/PF1s - Generally firm.																																																																									
MEDIUM GROWN		BP1s/PF1s - Irregular following quality.																																																																									
LOW GROWN		BP1s - Continued to sell around last week's levels. PF1s - Firm to marginally easier.																																																																									
<table><tr><th>QUOTATIONS IN (Rs/kg)</th><th colspan="2">BP 1</th><th colspan="2">PF 1</th></tr><tr><th>Sale Date</th><th>19/20 JAN</th><th>25/26 JAN</th><th>19/20 JAN</th><th>25/26 JAN</th></tr><tr><td>High Grown</td><td>550 - 620</td><td>540 - 600</td><td>550 - 630</td><td>540 - 620</td></tr><tr><td>Medium Grown</td><td>580 - 610</td><td>570 - 610</td><td>570 - 700</td><td>550 - 640</td></tr><tr><td>Low Grown</td><td>610 - 650</td><td>620 - 640</td><td>620 - 860</td><td>600 - 830</td></tr></table>						QUOTATIONS IN (Rs/kg)	BP 1		PF 1		Sale Date	19/20 JAN	25/26 JAN	19/20 JAN	25/26 JAN	High Grown	550 - 620	540 - 600	550 - 630	540 - 620	Medium Grown	580 - 610	570 - 610	570 - 700	550 - 640	Low Grown	610 - 650	620 - 640	620 - 860	600 - 830																																													
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OFF GRADES																																																																											
FGS1/FGS		Best varieties declined Rs. 10-20 per kg and more towards the latter part. Below Best, together with poorer sorts maintained last levels. Low Growns - Best varieties were firm on last, whilst Below Best and poorer sorts gained Rs. 30-40 per kg and more towards the closure. CTC's in general were firm to dearer.																																																																									
BROKENS		BM's in general gained substantially. BP's in general were selectively dearer.																																																																									
BOPIA		The Best varieties gained Rs. 20-30 per kg, whilst the Below Best gained Rs. 20 per kg and more towards the latter part, whilst poorer sorts gained substantially.																																																																									
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DUSTS																																																																											
DUST1		Select Best primaries declined sharply. High Grown Dust1's in the best category declined another Rs. 20-30 per kg and more compared to last week. Below Best declined to a lesser extent. Others and poorer sorts were firm to irregularly lower. Better mediums declined Rs.10-20 per kg. Others declined to a lesser extent. Select Best CTC's declined Rs.20-30 per kg. Below Best declined Rs. 30 per kg and more. Others and poorer sorts declined considerably. Better Low Growns declined Rs. 20-30 per kg. Below Best declined to a lesser extent. Poorest on offer were firm to irregularly lower.																																																																									
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Other Secondary Dust	400 - 540	390 - 540	420 - 490	420 - 490	420 - 470	420 - 470																																																																					
* Note. High & Medium quotations are a combination of HIGH GROWNS (Western High and Uva High) MEDIUM GROWNS (Western Medium and Uva Medium).																																																																											
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FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 25TH/ 26TH JANUARY 2021																																																																											







**BANGLADESH AUCTION**

**SALE OF - 25TH JANUARY, 2021 (SALE NO. 35)**

*CTC LEAF: 33,921 packages of Current Season teas on offer met with a fairly strong demand.*

*BROKENS: All good liquoring Brokens met with a fairly strong demand and were generally firm to occasionally dearer following competition. Medium varieties also met with quite a good demand and were mostly firm. Plain and BLF teas met with a fair demand and sold at around last levels.*

*FANNINGS: Best Fannings were again a strong market and sold well at mostly dearer rates following competition. Good and Mediums were also a good market and sold at around last levels. Plain and BLF teas were well supported at around last with some withdrawals.*

*CTC DUST: 8,997 packages of Current Season teas on offer met with a fairly strong demand. Good liquoring teas sold well at easier rates particularly the CDs which were Tk.10/- to Tk.15/- lower than last week. Medium varieties were fully firm to a slightly dearer market. Plain and BLF teas met with less demand with fair withdrawals. Blenders lent strong demand with fair interest from the Loose tea buyers.*

*COMMENTS: It was evident from the beginning of the sale that demand was quite strong although the competition from Blenders was not as wide-spread as in the last sale. The bright liquoring teas were fully firm to occasionally dearer but the lesser varieties which constituted larger portion of the offerings met with less competition and were generally a little easier as overall quality showed a seasonal decline over last week. Loose tea buyers operated at the lower end of the market. CDs were an easier market.*

*Our catalogue (Sale 35): Avg: Tk 207.35, Sold 82.1% & (Sale 34) Avg: Tk 211.16, sold 91.8%.*

QUOTATIONS	BROKENS		FANNINGS
Large	2.15-2.27 nom	Best	2.50-2.56
Medium	2.15-2.29	Good	2.39-2.45
Small	2.27-2.45	Medium	2.27-2.33
Plain	2.09-2.15	Plain	2.09-2.15
BLF	2.03-2.09	BLF	2.03-2.09

*Courtesy - National Brokers Limited.*

**MOMBASA /MALAWI /KOLKATA /JAKARTA /GUWAHATI /COCHIN AUCTION**

Due to the advancement of Tea Auctions in Colombo this week, reports of the above Auction centres were not available at the time of printing this publication.



CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2018	2019	2020	2018	2019	2020	2018 vs 2019	2019 vs 2020
Sri Lanka	Dec	26.3	21.9	28.5	303.9	300.1	278.4	-3.8	-21.7
Bangladesh	Dec	6.3	6.42	6.96	82.1	96.07	86.39	13.97	-9.68
North India	Nov	101.5	117.7	127.6	1078.0	1122.9	980.5	44.9	-142.4
South India	Nov	19.6	21.8	21.4	205.1	200.9	201.2	-4.2	0.3
Malawi	Nov	6.4	1.1	1.3	50.6	43.2	39.9	-7.4	-3.3
Kenya	Oct	49.2	46.3	48.2	395.5	363.1	467.4	-32.4	104.3

CATALOGUES

SALE NO. 06 - SCHEDULED FOR 9<sup>TH</sup> & 10<sup>TH</sup> FEBRUARY 2021

The Ex Estate catalogue closed on 21 January 2021 excluding violations. The Main sale catalogues too closed on 21 January 2021 excluding violations.

SALE NO. 07 - SCHEDULED FOR 16<sup>TH</sup> & 17<sup>TH</sup> FEBRUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 29 January 2021.

SALE NO. 08 - SCHEDULED FOR 22<sup>ND</sup> & 23<sup>RD</sup> FEBRUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 5 February 2021.

The details of teas awaiting sale are given on the last page of this report.

DETAILS OF TEAS AWAITING SALE

SALE NO : 5 SCHEDULED FOR 01ST/ 02ND FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	860	992,368	Leafy	Closed on	15/01/2021	Violations Excluded
High & Medium	1,574	761,630	Semi Leafy	Closed on	13/01/2021	Violations Excluded
Leafy	2,336	1,062,241	Tippy	Closed on	15/01/2021	Violations Excluded
Semi Leafy	1,799	939,342	OTHER MAIN SALE CATALOGUES			
Tippy	2,102	1,145,374	High & Medium	Closed on	15/01/2021	Violations Excluded
Premium Flowery	405	73,260	Dust	Closed on	15/01/2021	Violations Excluded
Off Grades	2,323	1,313,916	Premium Flowery	Closed on	15/01/2021	Violations Excluded
Dust	664	680,619	Off Grades	Closed on	12/01/2021	Violations Excluded
TOTAL	12,063	6,968,750	BOP1A	Closed on	15/01/2021	Violations Excluded
Re-print	888	464,578	Ex Estate	Closed on	15/01/2021	Violations Excluded

No of Pkgs : 185,663

CTC : 12,612 Pkgs - 678,628 kgs

SALE NO. 5 - SALE OF 03RD/ 05TH FEBRUARY 2020

Lots : 10,274

Re-print Lots : 417

Quantity : 5,807,159 kgs

Re-print Quantity : 272,365 kgs

BUYERS' PROMPT : 08/02/2021

SELLERS' PROMPT : 09/02/2021

SALE NO : 6 SCHEDULED FOR 09TH/ 10TH FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	793	892,392	Leafy	Closed on	21/01/2021	Violations Excluded
High & Medium	1,283	610,140	Semi Leafy	Closed on	21/01/2021	Violations Excluded
Leafy	2,100	923,865	Tippy	Closed on	21/01/2021	Violations Excluded
Semi Leafy	1,821	941,683	OTHER MAIN SALE CATALOGUES			
Tippy	1,996	1,050,297	High & Medium	Closed on	21/01/2021	Violations Excluded
Premium Flowery	386	70,811	Dust	Closed on	21/01/2021	Violations Excluded
Off Grades	2,388	1,343,549	Premium Flowery	Closed on	21/01/2021	Violations Excluded
Dust	556	553,486	Off Grades	Closed on	21/01/2021	Violations Excluded
TOTAL	11,323	6,386,223	BOP1A	Closed on	21/01/2021	Violations Excluded
Re-print	565	342,866	Ex Estate	Closed on	21/01/2021	Violations Excluded

No of Pkgs : 170,458

CTC : 11,829 Pkgs - 640,818 kgs

SALE NO. 6 - SALE OF 11TH/ 12TH FEBRUARY 2020

Lots : 10,040

Re-print Lots : 430

Quantity : 5,658,710 kgs

Re-print Quantity : 284,309 kgs

BUYERS' PROMPT : 16/02/2021

SELLERS' PROMPT : 17/02/2021

SALE NO : 5 SCHEDULED FOR 01ST/ 02ND FEBRUARY 2021

ORDER OF SALE			Approximate Selling Time of F&W Catalogues	
EX ESTATE	LG Large Leaf LG Small Leaf/BOPIA/Prem	High & Medium/Off Grade/Dust	01ST FEBRUARY 2021	
EB	LC	LC	Tippy Teas	11.45am
MB	MB	AS	Semi Leafy Teas	12.00pm
LC	BC	BC	Main Sale - High & Medium	01.45pm
JK	EB	CTB	Leafy Teas	01.45pm
AS	FW	JK	02ND FEBRUARY 2021	
BC	CTB	EB	Premium Flowery	09.00am
FW	AS	FW	Ex- Estate	10.30am
CTB	JK	MB	BOP1A	11.00am
FW - Forbes & Walker Tea Brokers (Pvt) Ltd			Off Grades	12.00pm
JK - John Keells PLC			Dust	03.30pm
BC - Bartleet Produce Marketing (Pvt) Ltd				
EB - Eastern Brokers Ltd				
AS - Asia Siyaka Commodities PLC				
MB - Mercantile Produce Brokers (Pvt)Ltd				
LC - Lanka Commodity Brokers (Pvt) Ltd				
CTB - Ceylon Tea Brokers PLC				