WEEKLY TEA MARKET REPORT SALE NO: 4 - 25TH/ 26TH JANUARY 2021

ORDER OF SALE

<u>EXESTATE</u>	LG Large Leaf LG Small Leaf/BOPIA/Premium	High & Medium/Off Grade/Dust
1. Ceylon Tea Brokers PLC	John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd
2. Eastern Brokers Ltd	Lanka Commodity Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd
3. Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd	Asia Siyaka Commodities PLC
4. Lanka Commodity Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
5. John Keells PLC	Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC
6. Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC
7. Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC	Eastern Brokers Ltd
8. Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd

At this week's sale 12,353 lots totalling 7,398,787 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	965	1,118,151
Main Sale - High & Medium	1,746	880,302
Low Grown - Leafy	2,317	1,098,869
Low Grown - Semi Leafy	1,745	952,739
Low Grown - Tippy	2,126	1,191,695
Off Grades	2,266	1,278,669
Dust	747	796,553
Premium Flowery	441	81,809
TOTAL	12,353	7,398,787
Re - Prints	622	350 889

Buyers Prompt: 01/02/2021 Sellers Prompt: 02/02/2021

QUALITY

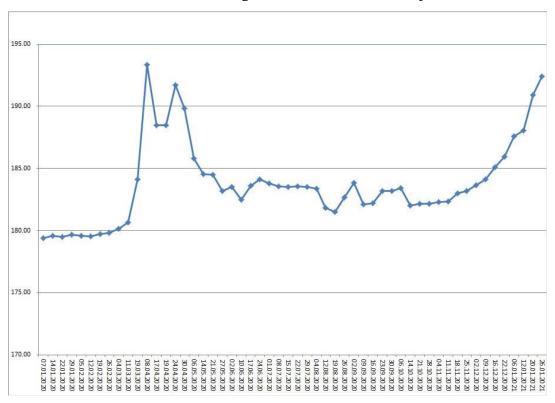
High and Mid Growns were lower to last, whilst Low Growns were similar to last.

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COMMENTS

Enhanced quantities continued to be on offer, with this week's offerings totalling 7.4 M/Kgs. There was fair demand mostly at easier rates following quality. Higher volumes combined with lower quality kept downward pressure on prices notwithstanding the weakening of the Sri Lankan Rupee in the past couple of weeks.

US Dollar Exchange Rates 2020/2021 (Weekly)



Ex-Estate offerings were maintained around 1.1 M/Kgs. Overall quality of offerings were generally lower to last. Consequently, most teas on offer declined in value with the exception of a few select invoices which appreciated following special inquiry.

Best Western BOP's declined Rs. 20-40 per kg and more for select high priced teas of last week, whilst the corresponding BOPF's had on offer a few select invoices that were firm and dearer following special inquiry, whilst the majority declined Rs. 30-40 per kg. In the Below Best category, BOP's declined up to Rs. 50 per kg, whilst the corresponding BOPF's declined by Rs. 20 per kg. Plainer BOP/BOPF's were Rs. 10-20 per kg lower. Nuwara Eliyas were irregular and lower following quality. Uva/Uda Pussellawa BOP/BOPF's decline Rs. 20 per kg, with select Uva BOP invoices declining up to Rs. 30 per kg.

High and Medium Grown CTC teas continued to witness strong competition and often a firm trend in prices, with price fluctuations following quality. The corresponding Low Grown varieties sold at firm to marginally easier rates.

Quality of offerings, particularly from the Western slopes show improvement commencing next week's auction (Sale No. 5), whilst current climatic conditions on the Western slopes remain ideal for the manufacture of seasonal quality teas, crop intake from the region has begun to show a sharp decline.

Low Growns comprised of 3.2 M/Kgs. There was fair demand in the Leafy/Semi Leafy and Tippy catalogues.

BOP1/OP1's, in general, were easier. A selection of better OP/OPA's maintained, whilst the others were lower. However, teas at the bottom were fully firm. Well-made PEK/PEK1's were fully firm to dearer, whilst the balance were easier following quality.

In the Tippy catalogues, Select Best FBOP/FF1's were firm, whilst the balance declined. Cleaner Below Best too were firm, whilst the balance were easier.

In the Premium catalogues, very Tippy teas continue to attract good demand and were fully firm to selectively dearer. Best too maintained, whilst the balance were easier following quality.

NOTE

Next week's Auction is scheduled on Monday, 1 and Tuesday, 2 February 2021.

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MARKET

Easier following quality

HIGH GROWN TEAS

BOP Best Westerns declined Rs. 20-40 per kg and more for select high priced teas of last week. Teas

in the Below Best category declined up to Rs. 50 per kg, whilst the Plainer sorts were firm and Rs. 10-20 per kg lower. Nuwara Eliyas were irregular and easier following quality. Uda

Pussellawas were up to Rs. 20 per kg lower. Uvas declined Rs. 20-30 per kg.

BOPF Best Westerns - Few select invoices were firm and dearer following special inquiry, whilst the

others declined Rs. 30-40 per kg. Teas in the Below Best category were firm and Rs. 10-20 per kg lower, whilst the Plainer sorts were firm and up to Rs. 10 per kg lower. Nuwara Eliyas were irregularly easier following quality. Uva/Uda Pussellawas were firm and Rs. 10-20 per

kg lower.

OP/OPA Well made OP/OPA's firm to easier whilst others were dearer Rs. 10 per kg.

PEKOE/PEKOE1 A limited selection of liquoring PEK's that were available were irregularly dearer. Well made

Orthodox leafy PEK/PEK1's were firm on last whilst others were irregularly easier. Well

made Rotovane PEK's in general were easier Rs. 20-30 per kg.

FBOP/FBOPF1 A limited selection of liquoring FBOPs that were available were irregularly dearer. Orthodox

Leafy FBOP/FF1's in general were firm to marginally easier.

QUOTATIONS IN (Rs/kg)	<u>B</u> 0	<u> 9C</u>	<u>BC</u>	<u>PF</u>	PEKOE / FBOP		<u>OP</u>	
Sale Date	19/20 JAN	25/26 JAN	19/20 JAN	25/26 JAN	19/20 JAN	25/26 JAN	19/20 JAN	25/26 JAN
Best Westerns	670 - 750	620 - 750	660 - 780	630 - 740	710 - 890	700 - 890	600 - 660	600 - 660
Below Best Westerns	630 - 660	600 - 610	620 - 650	610 - 620	630 - 700	630 - 690	530 - 590	540 - 590
Plainer Westerns	540 - 620	550 - 590	590 - 610	550 - 600	490 - 620	500 - 620	470 - 520	490 - 530
Nuwara Eliyas	580 - 800	610 - 750	550 - 720	720	650 - 850	700 - 920	600	550
Brighter Udapussellawas	580 - 590	600 - 610	600 - 620	600 - 610	620 - 780	600 - 730	560 - 630	570 - 620
Other Udapussellawas	550 - 570	540 - 550	560 - 590	550 - 590	480 - 600	500 - 590	460 - 550	480 - 560
Best Uvas	580 - 610	560 - 630	600 - 640	600 - 620	720 - 860	700 - 940	580 - 620	590 - 690
Other Uvas	560 - 570	540 - 550	590	550 - 590	480 - 700	500 - 680	460 - 570	480 - 580

MEDIUM GROWN TEAS

BOP Where quality was maintained prices were generally firm, whilst the others declined Rs. 20

per kg and more.

BOPF Mostly firm.

OP/OPA Well-made OP/OPA's were firm to easier whilst others were dearer Rs. 10 per kg.

PEKOE/PEKOE1 Well made PEK's were firm on last whilst others were easier Rs. 10-20 per kg. PEK1's in

general were dearer Rs. 10-20 per kg.

FBOP/FBOPF1 Select best FBOPs were irregular whilst others were firm to easier. Well made FF1s were firm

whilst others were firm to marginally easier.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u>OP</u>	<u>BC</u>	<u>PF</u>	<u>PEKOE</u>	. / FBOP	<u>OP</u>		
Sale Date	<u>19/20 JAN</u>	25/26 JAN	<u>19/20 JAN</u>	25/26 JAN	<u>19/20 JAN</u>	25/26 JAN	<u>19/20 JAN</u>	25/26 JAN	
Good Mediums	700 - 780	600 - 770	600 - 630	580 - 620	710 - 940	700 - 960	600 - 670	600 - 680	
Other Mediums	600 - 620	580 - 590	480 - 510	510 - 560	480 - 700	500 - 690	470 - 590	490 - 590	

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UNORTHODOX TEAS

HIGH GROWN *BP1s/PF1s - Generally firm.*

<u>**MEDIUM GROWN**</u> BP1s/PF1s - Irregular following quality.

LOW GROWN BP1s - Continued to sell around last week's levels. PF1s - Firm to marginally easier.

QUOTATIONS IN (Rs/kg)	<u>B</u> 1	<u>P 1</u>	<u>PF 1</u>			
Sale Date	<u>19/20 JAN</u>	25/26 JAN	<u>19/20 JAN</u>	25/26 JAN		
High Grown	550 - 620	540 - 600	550 - 630	540 - 620		
Medium Grown	580 - 610	570 - 610	570 - 700	550 - 640		
Low Grown	610 - 650	620 - 640	620 - 860	600 - 830		

OFF GRADES

FGS1/FGS Best varieties declined Rs. 10-20 per kg and more towards the latter part. Below Best,

together with poorer sorts maintained last levels. Low Growns - Best varieties were firm on last, whilst Below Best and poorer sorts gained Rs. 30-40 per kg and more towards the

closure. CTC's in general were firm to dearer.

BROKENS BM's in general gained substantially. BP's in general were selectively dearer.

BOP1A The Best varieties gained Rs. 20-30 per kg, whilst the Below Best gained Rs. 20 per kg and

more towards the latter part, whilst poorer sorts gained substantially.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u>IUM</u>	LC	<u>ow</u>
Sale Date	19/20 JAN	25/26 JAN	19/20 JAN	25/26 JAN	<u>19/20 JAN</u>	25/26 JAN
Better Fannings (Orthodox)	600 - 640	570 - 620	580 - 610	520 - 600	500 - 570	540 - 590
Better Fannings (CTC)	530	N/A	560	610 - 630	480 - 820	470 - 790
Other Fannings (Orthodox)	450 - 600	590	470 - 600	490 - 600	440 - 540	490 - 570
Other Fannings (CTC)	N/A	N/A	430	440 - 470	420 - 820	450 - 790
Good Brokens	550 - 600	550 - 660	520 - 670	540 - 660	660 - 740	670 - 710
Other Brokens	460 - 620	480 - 650	460 - 610	480 - 630	460 - 660	500 - 680
Better BOP1As	500 - 540	510 - 560	570 - 650	670 - 710	580 - 750	600 - 760
Other BOP1As	450 - 490	490 - 540	440 - 550	480 - 580	430 - 560	490 - 580

DUSTS

DUST1

Select Best primaries declined sharply. High Grown Dust1's in the best category declined another Rs. 20-30 per kg and more compared to last week. Below Best declined to a lesser extent. Others and poorer sorts were firm to irregularly lower. Better mediums declined Rs.10-20 per kg. Others declined to a lesser extent. Select Best CTC's declined Rs.20-30 per kg. Below Best declined Rs. 30 per kg and more. Others and poorer sorts declined considerably. Better Low Growns declined Rs. 20-30 per kg. Below Best declined to a lesser extent. Poorest on offer were firm to irregularly lower.

DUST

Clean secondaries firm to irregularly lower. Below Best sold around last levels. Others and poorer sorts were firm. CTC's declined considerably. Better Low Growns declined Rs. 10-20 per kg. Others firm to irregularly lower.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u> IUM</u>	LOW		
Sale Date	<u>19/20 JAN</u>	25/26 JAN	<u>19/20 JAN</u>	25/26 JAN	19/20 JAN	25/26 JAN	
Better Primary Dust (Orthodox)	600 - 840	570 - 750	520 - 630	500 - 610	550 - 700	550 - 670	
Better Primary Dust (CTC) P. Dust	530 - 640	530 - 640	550 - 630	520 - 590	610 - 710	580 - 710	
Below Best Primary Dust (Orthodox)	520 - 590	480 - 560	480 - 510	480 - 490	490 - 540	480 - 540	
Other Primary Dust (CTC) P. Dust	450 - 520	450 - 520	450 - 540	420 - 510	500 - 600	470 - 570	
Other Primary Dust (Orthodox)	450 - 510	450 - 470	430 - 470	430 - 470	360 - 480	360 - 470	
Better Secondary Dust	550 - 630	550 - 580	500 - 560	500 - 560	480 - 570	480 - 570	
Other Secondary Dust	400 - 540	390 - 540	420 - 490	420 - 490	420 - 470	420 - 470	

* Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

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LOW GROWN TEAS

FBOP/FBOP1 Few Select Best FBOP's firm. Balance together with Best were easier. Cleaner Below Best sold

around last levels. Balance were easier following quality. FBOP1's in general were easier.

BOP Select Best sold around last levels. Best together with Below Best were easier. Few cleaner teas at

the bottom firm. Others lower.

BOP1's in general declined by Rs. 20-30 per kg.

OP1 Select Best OP1's were mostly irregular whilst a selection of clean Below Best varieties

maintained. Others where quality did not maintain, prices were lower. Poorer varieties were fully

firm.

 \underline{OP} A selection of well made OP's maintained while others declined by Rs. 10-20 per kg. Teas at the

bottom end were fully firm to dearer.

OPA A few select Best OPA's were fully firm while others were irregular and mostly lower. Teas at the

bottom end were fully firm to dearer.

<u>PEKOE</u> Well-made/bold PEK's together with PEK1's were fully firm to dearer whilst others and mixed

varieties declined Rs. 10-20 per kg. Teas at the bottom end too declined by a similar margin.

BOPF In general firm.

FBOPF/FBOPF1 Very Tippy teas continue to attract good demand. Best were firm on last. Below Best and teas at

the bottom were lower following quality. Few Select Best FF1's maintained. Balance together with Best declined. Cleaner Below Best and cleaner teas at the bottom firm. Others were easier.

OHOTATIONS IN (D-/L-)	CEL EC	T DECT	DE	CT	DEI OX	V DECT	ОТІ	IEDC
QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BF	ST	BELOV	V BEST	<u>011</u>	<u>IERS</u>
Sale Date	<u>19/20 JAN</u>	25/26 JAN	<u>19/20 JAN</u>	<u>25/26 JAN</u>	19/20 JAN	25/26 JAN	<u>19/20</u> <u>JAN</u>	25/26 JAN
FBOP 1	770 - 800	760 - 780	680 - 710	660 - 700	640 - 660	600 - 640	550 - 610	540 - 580
FBOP	870 - 920	860 - 900	770 - 800	760 - 800	660 - 710	650 - 700	550 - 610	540 - 580
BOP 1	1000-1080	1000-1300	950-1000	925-1000	900 - 950	900 - 920	650 - 700	650 - 720
BOP	800 - 840	800 - 820	720 - 740	700 - 720	580 - 610	570 - 600	450 - 520	450 - 520
BOPF	650 - 700	650 - 700	530 - 570	550 - 560	440 - 470	440 - 470	420 - 440	420 - 440
FBOPF (TIPPY)/FBOPF SP	1800-2200	1700-2350	900-1000	900-1000	630 - 670	610 - 640	600	600
FBOPF 1	780 - 810	770 - 800	720 - 740	700 - 740	570 - 620	550 - 610	470 - 540	470 - 520
FBOPF	850 - 900	850 - 900	670 - 700	650 - 680	560 - 610	530 - 580	480 - 520	470 - 590
OP 1	1800-2300	1600-1650	1550-1800	1500-1600	1500-1550	1450-1500	600 - 750	600 - 750
OP	780 - 790	780 - 790	770 - 780	770 - 780	740 - 750	740 - 750	600 - 650	600 - 670
OPA	850 - 940	850 - 890	800 - 850	800 - 850	700 - 750	700 - 730	470 - 660	480 - 680
PEKOE	950 - 1100	1000-1140	900 - 950	900-1000	775 - 800	750 - 850	600 - 775	600 - 750
PEK 1	950-1040	1000-1140	900 - 950	900-1000	850 - 900	850 - 900	700 - 850	700 - 850

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 25 TH/26 TH JANUARY 2021

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TOP PRIC	CES IN (RS	/KGS)	- SALE OF 25TH/ 26TH JANUARY 2021							
WESTERN MEDIUM				Himara	OPA		890.00			
Harangalla	BOP	@	830.00	Liyonta	PEK		1,140.00			
Craighead	BOP	<u>a</u>	830.00	Kuttapitiya Super	PEK1		1,140.00			
Rilagala	BOP	<u>a</u>	800.00	Matuwagalla Super	PEK1		1,140.00			
Hatale	BOPSp	ω	700.00	Veddagala	PEK1		1,140.00			
Craighead	BOPF/BOPFSp	@	670.00	Pothotuwa	PEK1	<u>@</u>	1,100.00			
_	-		620.00	Suduwelipothahena Sup	PEK1		1,100.00			
Vellai Oya Ancoombra	BOPF/BOPFSp BOP1	@	760.00	Peak View Super	PEK1		1,100.00			
	BOP1			Nilvin Super	PEK1		1,100.00			
Harangalla		@	750.00	TIVA MEDIUM						
Kenilworth	BOP1		750.00	UVA MEDIUM	DOD		700.00			
Nayapane	BOP1		750.00	Halpewatte Uva	BOP		700.00			
Doombagastalawa	FBOP/FBOP1	@	900.00	Wewesse	BOP		700.00			
Craighead	FBOP/FBOP1	@	900.00	Halpewatte Uva	BOPF/BOPFSP		640.00			
Cooroondoowatte	FBOP/FBOP1	@	870.00	Demodera 'S'	BOP1	<u>@</u>	830.00			
Craighead	FBOPF/FBOPF1	<u>@</u>	1,000.00	Aruna Passara	FBOP/FBOP1		890.00			
Dartry Valley	OP/OPA		720.00	Telbedde	FBOPF/FBOPF1		810.00			
Dehiwatte Super	OP/OPA		720.00	Dickwella	OP/OPA		730.00			
Craighead	OP1	@	740.00	Telbedde	OP1	<u>@</u>	840.00			
Craighead	PEK/PEK1	<u>a</u>	960.00	Dickwella	PEK/PEK1		900.00			
Imboolpittia	PEK/PEK1	<u>@</u>	960.00							
Uplands	PEK/PEK1	<u>@</u>	960.00	UVA HIGH						
Cooroondoowatte	PEK/PEK1	<u>a</u>	940.00	Glenanore	BOP		700.00			
Coordonadowatte	I LIVI LIVI	w	740.00	Spring Valley	BOPSp	@	660.00			
WESTERN HIGH				Mahadowa	BOPF/BOPFSp	<u>@</u>	620.00			
Somerset	BOP	@	750.00	Bandaraeliya	BOPF/BOPFSp	<u>a</u>	610.00			
Queensberry	BOPSp	<u>a</u>	700.00	Kelliebedde	BOPF/BOPFSp	<u>a</u>	600.00			
Wattegodde	BOPSp	<u>@</u>	700.00	Battawatte	BOP1	\sim	740.00			
Great Western	BOPSp	<u>@</u>	700.00	Spring Valley	FBOP/FBOP1	<u>@</u>	780.00			
Somerset	BOPSp	<u>a</u>	680.00	Glenanore	FBOP/FBOP1	<u>a</u>	760.00			
Adisham	BOPF/BOPFSp	<i>a</i> ,	740.00	Wewesse	FBOP/FBOP1	w	760.00			
	BOP1	ω	800.00	Oodoowerre	FBOPF/FBOPF1		760.00			
Inverness										
Inverness	FBOP/FBOP1		810.00	Spring Valley	OP/OPA	@	690.00			
Inverness	FBOPF/FBOPF1		760.00	Glenanore	OP/OPA	@	650.00			
Queensberry	FBOPF/FBOPF1	@	720.00	Glenanore	OP1	@	710.00			
Venture	FBOPF/FBOPF1		720.00	Craig	PEK/PEK1		940.00			
Inverness	OP/OPA		660.00	UNORTHODOX HIGH	1					
Torrington	OP/OPA	<u>@</u>	640.00	Dunsinane CTC	PF1	(a)	620.00			
Glenloch	OP/OPA	<u>@</u>	630.00	Dunsinane CTC	BP1	@ @	600.00			
Queensberry	OP1	@	740.00	Mount Vernon CTC	BPS	ω	550.00			
Weddemulla	PEK/PEK1		890.00	Mount vernon CTC	ыз		330.00			
NITIWAD A ELIVAC				UNORTHODOX MED	IUM					
NUWARA ELIYAS	DOD		760.00	New Peacock CTC	PF1		640.00			
Lovers Leap	BOP		760.00	Delta CTC	BP1		610.00			
Mahagastotte	BOP	@	750.00	Carolina CTC	BPS		560.00			
Court Lodge	BOPF/BOPFSp	@	720.00							
Lovers Leap	BOPF/BOPFSp		720.00	UNORTHODOX LOW						
Lovers Leap	FBOP/FBOP1		920.00	Hingalgoda CTC	PF1		830.00			
Mahagastotte	FBOP/FBOP1	<u>@</u>	900.00	Suduwelipothahena CTC	BP1		640.00			
Court Lodge	OP/OPA	<u>@</u>	550.00	Ceciliyan CTC	BPS		650.00			
Mahagastotte	PEK/PEK1	(a)	870.00	PREMIUM FLOWER	5 7					
LID ADUCCEL LAWAC							2,950.00			
UDAPUSSELLAWAS	DOD		(10.00	Sapumalkanda	FBOPFSp	@	,			
Kirklees	BOP		610.00	Lions	FBOPFExSp		3,700.00			
Kirklees	BOPSp	_	600.00	Biyolta	FBOPFExSp	@	2,900.00			
Liddesdale	BOPF/BOPFSp	@	610.00	Muswenna	FBOPFExSp1	@	3,000.00			
Luckyland	BOPF/BOPFSp		610.00	DUSTS						
Kirklees	BOPF/BOPFSp		610.00	Mattakelle	DUST1		750.00			
Ragalla	BOPF/BOPFSp		610.00	Hingalgoda CTC	PDUST		710.00			
Gampaha	FBOP/FBOP1		700.00	ı ınıgaigoua CIC	10001		/10.00			
Gonapitiya	FBOPF/FBOPF1		680.00	OFF GRADES						
Gampaha	FBOPF/FBOPF1		680.00	Wanarajah	FGS/FGS1		620.00			
Delmar	FBOPF/FBOPF1	<u>@</u>	670.00	Hingalgoda CTC	PFGS		790.00			
Delmar	OP/OPA	<u>@</u>	620.00	Kuttapitiya 'A'	BM		650.00			
Gonapitiya	OP/OPA	<u>a</u>	610.00	Ransegoda Hills	BP		710.00			
Gordon	OP/OPA	<u>a</u>	600.00	Garden Leaf	BOP1A		760.00			
Gonapitiya	OP/OPA	<i>a</i> ,	650.00	Galden Garden	BOP1A		760.00			
		ω	730.00	Joinell Garden	DOFTA		/60.00			
Gampaha	PEK/PEK1		/30.00							
LOW GROWNS										
Kelani	BOP	@	980.00							
Geekiyanahena	BOPSp	-	1,020.00							
Sithaka	BOPF		750.00							
Pothotuwa	BOPF	@	710.00							
Athukorala Super	BOPFSp	•	800.00							
Pothotuwa	FBOP	@	1,060.00							
Ceyenta	FBOP	<u>a</u>	1,000.00							
		w	870.00							
Garden Leaf	FBOPE									
Gangaboda	FBOPF		1,100.00							
Himara	FBOPF1	_	960.00							
Pothotuwa	BOP1	@	1,300.00							
Pothotuwa	OP1	@	1,650.00							
Susantha	OP1	-	1,650.00							
Sunrise	OP		790.00							
		Brokers (P		*All Time Record Pric	e * Eaual All Tim	e Record	l Price			
FORB	ES & WALKER TI	EA BROKE	CRS (PVT)) LTD SALE OF - 25TI	H/ 26TH JANUAF	RY 2021				
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	<u>Q1</u> 2021	UANTITY SOLD DURING THE PERIOD 18TH - 23RD JANUARY 2021		2020
WEEKLY	TODATE		WEEKLY	TODATE
		PRIVATE SALES		
81,216	264,480		71,336	233,534
		PUBLIC AUCTION		
7,026,079	18,944,832		7,019,772	18,631,169
		FORWARD CONTRACTS		
8,400	43,680		NIL	NIL
		DIRECT SALES		
NIL	NIL		37,867	118,633
5.115 (05	10.050.000	<u>TOTAL</u>	5.12 0.055	10.002.226
7,115,695	19,252,992	DATE ENGLANDED ED OM DDWATE GALLE	7,128,975	18,983,336
207,639	609,589	BMF EXCLUDED FROM PRIVATE SALE	99,745	318,140

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 3

SALE OF: 19TH/20TH JANUARY 2021

	2021						2020		2019			
	WEE	KLY	X TODATE WEEKLY TODATE WEEKLY		KLY	TODATE						
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	583.50	3.06	582.74	3.10	463.54	2.58	449.75	2.50	489.19	2.72	481.64	2.65
Western High Grown	622.15	3.26	633.92	3.37	570.87	3.18	563.03	3.13	628.63	3.49	614.49	3.38
CTC High Grown	583.34	3.06	590.49	3.14	556.82	3.10	553.69	3.08	533.55	2.96	533.38	2.93
High Grown (Summary)	612.32	3.21	620.68	3.30	547.36	3.05	535.47	2.98	591.64	3.29	577.88	3.18
Uva Medium Grown	600.70	3.15	601.58	3.20	508.60	2.83	480.63	2.67	522.78	2.90	505.46	2.78
Western Medium Grown	585.09	3.07	583.48	3.10	498.59	2.78	489.03	2.72	508.79	2.83	502.21	2.76
CTC Medium Grown	554.78	2.91	562.29	2.99	477.11	2.66	475.68	2.65	493.31	2.74	479.11	2.63
Medium Grown (Summary)	590.41	3.09	589.17	3.13	500.66	2.79	487.07	2.71	512.45	2.85	503.02	2.77
Orthodox Low Grown	688.72	3.61	683.78	3.64	650.27	3.62	640.49	3.56	618.13	3.43	612.43	3.37
CTC Low Grown	561.24	2.94	560.53	2.98	468.67	2.61	463.60	2.58	473.95	2.63	453.73	2.49
Low Grown(Summary)	679.72	3.56	675.15	3.59	635.94	3.54	625.46	3.48	610.48	3.39	602.02	3.31
Total	651.51	3.41	649.59	3.46	601.00	3.35	586.59	3.26	590.47	3.28	581.51	3.20

Source: Oanda Exchange Rates

Source: MSL - Averages

QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION										
	<u>2021</u>				<u>2020</u>			<u>2019</u>		
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	
12TH JAN 2021	6.07	647.46	3.44	5.77	586.83	3.27	5.74	578.63	3.21	
20TH JAN 2021	7.02	651.51	3.41	7.01	601.01	3.35	6.20	590.44	3.28	

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 26TH JANUARY 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	190.89	266.08	1.87	235.18
2020	179.50	232.92	1.62	197.52
2019	180.06	230.06	1.64	204.00

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 18 - 24 January 2021

Western/Nuwara Eliya Regions

 $Bright\ weather\ was\ reported\ throughout\ the\ week\ in\ both\ regions.$

<u>Uva/Udapussellawa Regions</u>

Clear weather was experienced in both regions, with the Udupusssellawa Region reporting scattered evening showers during the week.

Misty conditions are expected in the Central Region during the mornings in the week ahead according to the Department of Meteorology.

Low Growns

Bright weather was reported in both the Ruhunu and Sabaragamuwa regions throughout the week. The Department of Meteorology predicts afternoon showers in the Sabaragamuwa Region in the week ahead.

Crop Intake

Western, Nuwara Eliya and Ruhunu regions maintained the crop intake, whilst the Uva, Udupussellewa and Sabaragamuwa regions showed a decline.

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 25TH/ 26TH JANUARY 2021

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BANGLADESH AUCTION

SALE OF - 25TH JANUARY, 2021 (SALE NO. 35)

CTC LEAF: 33,921 packages of Current Season teas on offer met with a fairly strong demand.

BROKENS: All good liquoring Brokens met with a fairly strong demand and were generally firm to occasionally dearer following competition. Medium varieties also met with quite a good demand and were mostly firm. Plain and BLF teas met with a fair demand and sold at around last levels.

FANNINGS: Best Fannings were again a strong market and sold well at mostly dearer rates following competition. Good and Mediums were also a good market and sold at around last levels. Plain and BLF teas were well supported at around last with some withdrawals.

CTC DUST: 8,997 packages of Current Season teas on offer met with a fairly strong demand. Good liquoring teas sold well at easier rates particularly the CDs which were Tk.10/- to Tk.15/- lower than last week. Medium varieties were fully firm to a slightly dearer market. Plain and BLF teas met with less demand with fair withdrawals. Blenders lent strong demand with fair interest from the Loose tea buyers.

COMMENTS: It was evident from the beginning of the sale that demand was quite strong although the competition from Blenders was not as wide-spread as in the last sale. The bright liquoring teas were fully firm to occasionally dearer but the lesser varieties which constituted larger portion of the offerings met with less competition and were generally a little easier as overall quality showed a seasonal decline over last week. Loose tea buyers operated at the lower end of the market. CDs were an easier market.

Our catalogue (Sale 35): Avg: Tk 207.35, Sold 82.1% & (Sale 34) Avg: Tk 211.16, sold 91.8%.

QUOTATIONS	BROKENS		FANNINGS
Large	2.15-2.27 nom	Best	2.50-2.56
Medium	2.15-2.29	Good	2.39-2.45
Small	2.27-2.45	Medium	2.27-2.33
Plain	2.09-2.15	Plain	2.09-2.15
BLF	2.03-2.09	BLF	2.03-2.09

Courtesy - National Brokers Limited.

MOMBASA /MALAWI /KOLKATA /JAKARTA /GUWAHATI /COCHIN AUCTION

Due to the advancement of Tea Auctions in Colombo this week, reports of the above Auction centres were not available at the time of printing this publication.

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CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differe	nce +/-
		2018	2019	2020	2018	2019	2020	2018 vs 2019	2019 vs 2020
Sri Lanka	Dec	26.3	21.9	28.5	303.9	300.1	278.4	-3.8	-21.7
Bangladesh	Dec	6.3	6.42	6.96	82.1	96.07	86.39	13.97	-9.68
North India	Nov	101.5	117.7	127.6	1078.0	1122.9	980.5	44.9	-142.4
South India	Nov	19.6	21.8	21.4	205.1	200.9	201.2	-4.2	0.3
Malawi	Nov	6.4	1.1	1,3	50.6	43.2	39.9	-7.4	-3.3
Кепуа	Oct	49.2	46.3	48.2	395.5	363.1	467.4	-32.4	104.3

<u>CATALOGUES</u>

SALE NO. 06 - SCHEDULED FOR 9TH & 10TH FEBRUARY 2021

The Ex Estate catalogue closed on 21 January 2021 excluding violations. The Main sale catalogues too closed on 21 January 2021 excluding violations.

SALE NO. 07 - SCHEDULED FOR 16TH & 17TH FEBRUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 29 January 2021.

SALE NO. 08 - SCHEDULED FOR 22ND & 23RD FEBRUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 5 February 2021.

The details of teas awaiting sale are given on the last page of this report.

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 25TH/ 26TH JANUARY 2021

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DETAILS OF TEAS AWAITING SALE

SALE NO: 5 SCHEDULED FOR 01ST/02ND FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN (CATALOGU	ES	
Ex Estate	860	992,368	Leafy	Closed on	15/01/2021	Violations Excluded
High & Medium	1,574	761,630	Semi Leafy	Closed on	13/01/2021	Violations Excluded
Leafy	2,336	1,062,241	Tippy	Closed on	15/01/2021	Violations Excluded
Semi Leafy	1,799	939,342				
Tippy	2,102	1,145,374	OTHER MAIN S	ALE CATA	<u>LOGUES</u>	
Premium Flowery	405	73.260	High & Medium	Closed on	15/01/2021	Violations Excluded
Off Grades	2,323	1,313,916	Dust	Closed on	15/01/2021	Violations Excluded
	*		Premium Flowery	Closed on	15/01/2021	Violations Excluded
Dust	664	680,619	Off Grades	Closed on	12/01/2021	Violations Excluded
TOTAL	12,063	6,968,750	BOP1A	Closed on	15/01/2021	Violations Excluded
Re-print	888	464,578	Ex Estate	Closed on	15/01/2021	Violations Excluded

No of Pkgs : 185,663

CTC : 12,612 Pkgs - 678,628 kgs

 SALE NO. 5 - SALE OF 03RD/05TH FEBRUARY 2020
 BUYERS' PROMPT
 : 08/02/2021

 Lots
 : 10,274
 Re-print Lots
 : 417
 SELLERS' PROMPT
 : 09/02/2021

Quantity : 5,807,159 kgs **Re-print Quantity** : 272,365 kgs

SALE NO: 6 SCHEDULED FOR 09TH/ 10TH FEBRUARY 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN CA	<u>TALOGUES</u>	
Ex Estate	793	892,392	Leafy	Closed on 21/01/2021 Violations Excluded	
High & Medium	1,283	610,140	Semi Leafy	Closed on 21/01/2021 Violations Excluded	
Leafy	2,100	923,865	Tippy	Closed on 21/01/2021 Violations Excluded	
Semi Leafy	1,821	941,683			
Tippy	1,996	1,050,297	OTHER MAIN SALE CATALOGUES		
Premium Flowery	386	70,811	High & Medium	Closed on 21/01/2021 Violations Excluded	
•		,	Dust	Closed on 21/01/2021 Violations Excluded	
Off Grades	2,388	1,343,549	Premium Flowery	Closed on 21/01/2021 Violations Excluded	
Dust	556	553,486	,		
TOTAL	11,323	6,386,223	Off Grades	Closed on 21/01/2021 Violations Excluded	
IOIAL	11,525	0,300,223	BOP1A	Closed on 21/01/2021 Violations Excluded	
Re-print	565	342,866	Ex Estate	Closed on 21/01/2021 Violations Excluded	

No of Pkgs : 170,458

CTC : 11,829 Pkgs - 640,818 kgs

 SALE NO. 6 - SALE OF
 11TH/12TH FEBRUARY 2020
 BUYERS' PROMPT
 : 16/02/2021

 Lots
 : 10,040
 Re-print Lots
 : 430
 SELLERS' PROMPT
 : 17/02/2021

Quantity : 5,658,710 kgs **Re-print Quantity** : 284,309 kgs

SALE NO: 5 SCHEDULED FOR 01ST/ 02ND FEBRUARY 2021

	ORDER OF SALE	Approximate Selling Time of F&W Catalogues		
EX ESTATE	LG Large Lea Leaf/BOPIA/F	<u>Grade/Dust</u>	01ST FEBRUARY 2021 Tippy Teas	11.45am
EB MB	LC MB	LC AS	Semi Leafy Teas	12.00pm
LC JK AS BC	BC EB FW CTB	BC CTB JK EB	Main Sale - High & Medium Leafy Teas	01.45pm 01.45pm
FW CTB	AS JK	FW MB	02ND FEBRUARY 2021 Premium Flowery	09.00am
JK - John Keells PLC MB - Merc BC - Bartleet Produce Marketing (Pvt) Ltd LC - Lanka		AS - Asia Siyaka Commodities PLC MB - Mercantile Produce Brokers (Pvt)Ltd LC - Lanka Commodity Brokers (Pvt) Ltd CTB - Ceylon Tea Brokers PLC	Ex- Estate BOP1A Off Grades Dust	10.30am 11.00am 12.00pm 03.30pm
ED - Eastern Broker	3 Liu	CIB - CCylon Ica Dioxeis I EC		

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 25TH/ 26TH JANUARY 2021